



November 14, 2023

**AWARD NOTICE**  
**BL147-23**  
**Purchase of Warming Station Supplies on an Annual Contract**

Pursuant to the bids received on September 29, 2023 for BL147-23, Purchase of Warming Station Supplies on an Annual Contract the bid has been awarded to A.V.M. Enterprises, Inc. and Nashville Medical & EMS Products, Inc. in the base bid amount of \$100,000.00. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in black ink that reads "Jake Scarpone".

Jake Scarpone  
Purchasing Associate II

JS/km

Enclosure

BL147-23  
 Purchase of Warming Station Supplies on an Annual Contract  
 Department of Community Services

| ITEM #   | DESCRIPTION   | APPROX. QTY | Aasdel Corporation (L) |                              |                     |              | A.V.M. Enterprises, Inc. (OS) |                              |                     |             | Nashville Medical & EMS Products, Inc. (OS) |                              |                     |             |
|--|---|-------------|------------------------|------------------------------|---------------------|--------------|-------------------------------|------------------------------|---------------------|-------------|---|------------------------------|---------------------|-------------|
|  |   |             | SIZE OF CASE QUOTED    | LOWEST UNIT OF MEASURE PRICE | CASE/BAG/PACK PRICE | TOTAL PRICE  | SIZE OF CASE QUOTED           | LOWEST UNIT OF MEASURE PRICE | CASE/BAG/PACK PRICE | TOTAL PRICE | SIZE OF CASE QUOTED                         | LOWEST UNIT OF MEASURE PRICE | CASE/BAG/PACK PRICE | TOTAL PRICE |
| 1  | Cot sheets, non-woven fitted with elastic, 33" x 89", 50 per case; <b>Dynarex DRX-3509 or an approved equivalent</b>    | 240 CASES   | 50                     | \$1.68 /sheet                | \$84.00             | \$20,160.00  | 24                            | \$6.25 /sheet                | \$150.00            | \$36,000.00 | 50  | \$1.38 /sheet                | \$69.00             | \$16,560.00 |
| 2  | Single-use comfort blanket, poly, 40" x 80"; <b>Graham Medical #84869 or an approved equivalent</b>                     | 480 BAGS    | 24                     | \$9.90 /blanket              | \$237.60            | \$114,048.00 | 24                            | \$3.72 /blanket              | \$89.28             | \$42,854.40 | 25  | \$4.19 /blanket              | \$104.75            | \$50,280.00 |
| 3  | Disposable pillows, 19" x 12.5", 50/case; <b>Graham Medical #51038 or an approved equivalent</b>                        | 240 CASES   | 12                     | \$2.99 /pillow               | \$35.88             | \$8,611.20   | 12                            | \$3.14 /pillow               | \$37.68             | \$9,043.20  | 50  | \$0.69 /pillow               | \$34.50             | \$8,280.00  |
| 4  | Individual sleep eye mask, 100/pack; <b>Weiners 55320-00 or an approved equivalent</b>                                  | 120 PACKS   | 100                    | \$0.60 /mask                 | \$60.00             | \$7,200.00   | 500                           | \$0.37 /mask                 | \$185.00            | \$22,200.00 | 100   | \$0.49 /mask                 | \$49.00             | \$5,880.00  |
| 5  | Bath wipes, fragrance free, 8 wipes/pack, 240 packs/case; <b>Medline READYBATH MSC095309H or an approved equivalent</b> | 400 CASES   | 12                     | \$5.00 /pack                 | \$60.00             | \$24,000.00  | N/B                           | N/B                          | N/B                 | N/B         | 24  | \$1.33 /pack                 | \$31.92             | \$12,768.00 |
| <b>Total</b>   |   |             | <b>\$174,019.20</b>    |                              |                     |              | <b>\$110,097.60</b>           |                              |                     |             | <b>\$93,768.00</b>                          |                              |                     |             |
| <b>Will Vendor Hold Pricing Firm? Renewal Option 1</b> |   |             | 5% increase            |                              |                     |              | 4% increase                   |                              |                     |             | 7% increase                                 |                              |                     |             |
| <b>Will Vendor Hold Pricing Firm? Renewal Option 2</b> |   |             | 5% increase            |                              |                     |              | 4% increase                   |                              |                     |             | 5% increase                                 |                              |                     |             |
| <b>Will Vendor Hold Pricing Firm? Renewal Option 3</b> |   |             | 5% increase            |                              |                     |              | 4% increase                   |                              |                     |             | 5% increase                                 |                              |                     |             |
| <b>Will Vendor Hold Pricing Firm? Renewal Option 4</b> |   |             | 5% increase            |                              |                     |              | 4% increase                   |                              |                     |             | 5% increase                                 |                              |                     |             |

Recommended Vendor:

A.V.M. Enterprises, Inc.  
 Attn: Biji Abraham  
 P.O. Box 22283  
 Chattanooga, TN 37422  
 Phone: 423-847-4717  
[biji@gavm.com](mailto:biji@gavm.com)

Nashville Medical & EMS Products, Inc.  
 Attn: Nari Sadarangani  
 P.O. Box 64  
 Springfield, TN 37172  
 Phone: 615-668-1147  
[nashvilleems@gmail.com](mailto:nashvilleems@gmail.com)